

# Welcome to Enight for Producers

Digital Point-of-Sale Tool



## IULs for Accumulation

Index Universal Life Insurance is often used as a product that efficiently provides the advantage of leveraging a market index to increase potential returns on the premium dollars allocated to the plan.

In this example case we are solving for a level Death Benefit with a specified premium and evaluating the cash accumulation in each product; the focus is on maximizing accumulation and surrender value.

### Click the Link

Joe Anderson Case Review

Dear Producer,

Below is a link to your interactive Enight Proposal Visualization of the case for Joe Anderson.  
<https://dv.assuranceapp.com/#/shared-presentation/f3e3e6e4-a5f5-420f-be78-1563d55f1d0a>

Let me know if you need me to run any changes.  
 Thanks!

-Your Case Designer

#### NOTE

- ✓ We recommend Google Chrome as the most optimal browser
- ✗ Internet Explorer is not compatible with our software

### See Spreadsheet

Valued Client  
45yr old Male

	Carrier A Index UL 1 Super Preferred Non-Nicotine			Carrier B Index UL 2 Preferred Plus			Carrier C Index UL 3 Preferred Select		
	Initial Guaranteed Death Benefit	Initial Annual Guaranteed Premium		Initial Guaranteed Death Benefit	Initial Annual Guaranteed Premium		Initial Guaranteed Death Benefit	Initial Annual Guaranteed Premium	
	\$214,672	\$10,000		\$213,049	\$10,000		\$208,661	\$10,000	
	Added notes: Highest CV Yr 20			Added notes: 2nd highest CV Yr 20			Added notes: 3rd highest CV Yr 20		
Year	Non-Grd. Cumulative Premium	Non-Grd. Net Surrender Value	Non-Grd. Net Surrender Value IRR	Non-Grd. Cumulative Premium	Non-Grd. Net Surrender Value	Non-Grd. Net Surrender Value IRR	Non-Grd. Cumulative Premium	Non-Grd. Net Surrender Value	Non-Grd. Net Surrender Value IRR
5	\$50,000	\$42,667	-5.24%	\$50,000	\$41,955	-5.79%	\$50,000	\$42,774	-5.16%
10	\$100,000	\$119,328	3.19%	\$100,000	\$113,892	2.35%	\$100,000	\$114,638	2.47%
15	\$100,000	\$168,979	5.02%	\$100,000	\$158,386	4.40%	\$100,000	\$153,787	4.12%
20	\$100,000	\$239,938	5.72%	\$100,000	\$218,049	5.09%	\$100,000	\$207,979	4.78%
25	\$100,000	\$342,143	6.11%	\$100,000	\$300,453	5.45%	\$100,000	\$282,962	5.15%
30	\$100,000	\$488,556	6.35%	\$100,000	\$414,154	5.68%	\$100,000	\$387,829	5.41%
35	\$100,000	\$698,269	6.52%	\$100,000	\$571,607	5.84%	\$100,000	\$532,411	5.59%
40	\$100,000	\$994,696	6.63%	\$100,000	\$786,860	5.94%	\$100,000	\$729,085	5.72%
45	\$100,000	\$1,405,115	6.70%	\$100,000	\$1,075,872	6.00%	\$100,000	\$989,802	5.79%
50	\$100,000	\$1,981,292	6.74%	\$100,000	\$1,470,397	6.05%	\$100,000	\$1,336,926	5.83%

- 1 Notice Level Death Benefit solve value
- 2 Compare Cash Values across years
- 3 See IRR on Cash Value across years

### Interact with Graph



- 1 Click on 'Net Surrender Value'
- 2 Notice highest Cash Value at Year 20
- 3 Click and drag the PIN to see accumulation at all years